

Concordia Healthcare.

Together we rise.

Healthcare is evolving. In New York State, we are in the midst of a transition from fee-for-service to value-based reimbursement. How do hospitals and health systems continue to thrive during this shift? We evolve too. We grow together.

INTRODUCING CONCORDIA HEALTHCARE.

Concordia is bringing together high-performing, geographically distinct clinically integrated networks (CINs) to create a high-performing, integrated, cost-effective healthcare delivery system. By joining Concordia, you get access to a broader population – but at a fraction of the investment. Through this integration, we don't just help ourselves. We create new ways for patients to get the right care, in the right place, at the right time.

The members of Concordia will work to achieve that goal through:

- **Specific metrics** that will drive quality and savings.
- **Teamwork** built on internal communication, transparency, and leadership from providers.
- **Data** used to monitor high-risk populations and get them the help they need earlier.
- **Payor partnerships**, not just contracts.

THE CONCORDIA MISSION:

- Create new ways for regional hospitals, CINs, Independent Practice Associations (IPAs), physicians and other groups to **integrate and partner** with each other.
- Develop provider networks and infrastructure for **population health**.
- Serve **more lives** in a more comprehensive manner.

To learn more about Concordia, contact Mark Cronin of Accountable Health Partners at 585-758-0904 or Kristen Mucitelli-Heath of St. Joseph Health at 315-744-1383.

